# BHARGAB BORA

**Address:** #579,90th cross,kumaraswamy layout,1st stage, Bangalore-*560087*

**E-mail id**:borabhargab@gmail.com

**Mobile**: 9535008520

**Objective**

* To achieve the desired goals of life in the field of banking and finance with the help of smart and hard work.

**Professional experience**

* **Employer : Indusind bank**( MG ROAD( A+)
* Designation : Client service manager( Deputy manager)
* Duration : Feb-24,2014 to till date
* ***Roles & Responsibilities:***
* Handling the all walking customer to branch
* Acquisition of new customer to the bank.
* Maintaining the existing portfolio by making good relationship with existing client.
* Resolve the all customer quarries and help them to give batter banking service.
* Sourcing current account and saving account for the bank
* Responsible for cross selling all banking product
* Generate revenue for the bank.
* Contribution for liability and asset product for branch target.
* **Employer : Indiabulls securities limited**
* Designation : Relationship manager
* Duration : Dec-10, 2012 to Jan-21, 2014
* ***Roles & Responsibilities:***
* Handling the client to meet the objective of organization goal.
* Motivate to client invest in stock market.
* Give services to clients who invest in the stock market.
* Meet clients to sale the company financial product.
* Give tips to clients who trading in stock market.
* Generate brokerage to meet the target.
* Responsible for sale company financial product.
* Responsible for give day to day report to AVP

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**Job achievements**

* **Indusind bank**
* In month of oct 2014 received award for raising star performer from Zonal head for valuable contribution of Liability product for MG road branch.
* In month of jan and feb 2015 received awarad for GI and LI bussiness.
* In month of march 2015 recevied best performance award for card bussiness in JFM from Zonal head.
* In month of march 2015 recevied ‘’NAVRATNA OF THE REGION’’ award from branch banking head.
* In month of march2015 select contest for hong kong, macau and bali for card and mutual fund bussiness.
* In month of july 2014 successfully completed induspro certification program which is given by top country Head.
* **Indiabulls securities limited**
* IN month of september2013 generate brokerage more than two times of target.

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| **Academic profile** |

* **2010-2012, GRV business management academy, Bangalore(under Bharathiyar university)**
* M.B.A (Financial management)
* **2006-2009, K.C das commerce College, Assam (Gauhati university).**B.COM
* ***Project Undertaken:***
* **MBA PROJECT:**
* **Title- “**Derivatives as a tool for Hedging and Speculation”
* ***Winter internship program***

During MBA (3rd semister)

Designation: Trainee Location: M.G. Road ,Bangalore

Department: Sales online

Duration: 30thsep 2011 to 30th nov2011

**Skill**

* Fundamental knowledge of computer
* MS office (excel, power point word)
* Analytical skills
* Adaptability to changing environment
* Good interpersonal skill
* ***Certification:***
* ***IRDA CERTIFIED***
* ***AMFI CERTIFIED***
* ***Induspro certifide***

**Achievements in sports**

* Under 14 district level and state level tennis player selected for national level for the year2000.

**Personal Details**

* Date of Birth : 04-11-1987
* Gender : Male
* Marital Status : Single
* Nationality : Indian
* Languages Known : English, Hindi, assamese.
* Permanent Address: S/O Bodheswar Bora, Bye lane -1,Pub Bongalpukhuri, Dis- Jorhat, Assam 785001.
* Declaration: I hereby declare that the above given information furnished are true to best of my knowledge.